



## **CapitalValue Advisors Represents Vantage Technology in Sale to Hubbell Incorporated (Delaware)**

DENVER – CapitalValue Advisors is pleased to announce the acquisition of Vantage Technology, LLC (“Vantage”) of Denver, Colorado, by Hubbell Incorporated’s (NYSE: HUBA, HUBB) subsidiary, Hubbell Incorporated (Delaware). CapitalValue Advisors served as the exclusive financial advisor to Vantage. “Vantage Technology has a great reputation within the explosion proof connector industry,” said David Tolson, CapitalValue Advisors Managing Director. “We believe that the company will continue to flourish as a part of Hubbell and will enhance the product offering of Hubbell immediately.”

Vantage Technology, LLC was founded in 1997 with the goal of being the premier manufacturer of explosion proof connectors. With a foundation of expert personnel and a highly recognized product within the industry, Vantage has developed the industry’s most extensive line of third party certified explosion proof connectors. All of Vantage’s products are manufactured and assembled in the US with the corporate headquarters located in Englewood, Colorado. “CapitalValue played a critical role in this process,” said Dean Cahow, CEO for Vantage. “Prior to hiring CVA, we considered handling this process ourselves....thank goodness we didn’t. The deal process is complicated and CVA not only negotiated with several buyers, but managed the minutiae of due diligence as well. The result was a great deal for all parties. I cannot speak highly enough of the job that Jason and David at CVA did for us.”

Hubbell Incorporated is an international manufacturer of quality electrical and electronic products for a broad range of non-residential and residential construction, industrial and utility applications. With 2011 revenues of \$2.9 billion, Hubbell Incorporated operates manufacturing facilities in the United States, Canada, Switzerland, Puerto Rico, Mexico, the People’s Republic of China, Italy, the United Kingdom, Brazil and Australia. Hubbell also participates in joint ventures in Taiwan and Hong Kong, and maintains sales offices in Singapore, the People’s Republic of China, Mexico, South Korea, and the Middle East. The corporate headquarters is located in Shelton, Connecticut. The combination of the two businesses enables Hubbell the ability offer its clientele a complete solution for their explosion proof connector needs.

“Bringing Vantage and Hubbell together is a natural fit,” said Mr. Cahow. “Our respective strengths are tremendously compatible and complimentary. Combining them yields an impressive depth and range of services and electrical interconnect products, particularly in the specialty fields of Hazardous and Severe Environments. Independently, Hubbell and Vantage have served our customers well; together we can do even more for them.”

**The testimonials contained in this press release may not be representative of the experience of other clients and are no guarantee of future performance or success.**