



CapitalValue Advisors Represents IT Service Management Consulting, Education and Technology Provider Third Sky, Inc, in acquisition by VMware

DENVER – CapitalValue Advisors is pleased to announce the acquisition of Third Sky, Inc. by VMware. CapitalValue Advisors served as the exclusive financial advisor to Third Sky. “CapitalValue was an excellent to firm to work with.” said Josh Barrow, Founder and President of Third Sky. “Not only do they have tremendous M&A experience, but they are also just good people and a pleasure to work with. They had a great process to get us prepared to market and sell the business and did a wonderful job during the diligence phase of offloading a tremendous amount of work which allowed me to focus on running the business and making key decisions in the sales process. I highly recommend CVA and value the relationship I have built with them.”

The Third Sky team will join and complement VMware’s existing Accelerate Advisory Services, offering customers an enhanced portfolio of services related to IT Service Management including assessment, strategic consulting, process design and automation, and ITIL® education. Together, the combined practice will assist its clients in achieving business transformation through IT transformation.

“We are really excited for Josh and his team and their new role with VMware,” said Chris Younger, Managing Director of CapitalValue Advisors. “Third Sky's ITSM and ITIL experience and expertise are unmatched in the market, and their team will continue to play a leading role in the industry with VMware. We really enjoyed working with Josh - he is a true entrepreneur who cares a great deal about his employees and customers, and built a very successful business. His commitment to growth is the reason we were so passionate about helping him.”

About VMware

VMware is the leader in virtualization and cloud infrastructure solutions that enable businesses to thrive in the Cloud Era. Customers rely on VMware to help them transform the way they build, deliver and consume Information Technology resources in a manner that is evolutionary and based on their specific needs. With 2013 revenues of \$5.21 billion, VMware has more than 500,000 customers and 75,000 partners. The company is headquartered in Silicon Valley with offices throughout the world and can be found online at www.vmware.com.

The testimonials contained in this press release may not be representative of the experience of other clients and are no guarantee of future performance or success.