



CapitalValue Advisors Represents Beacon Communications in Recapitalization by Silver Peak Partners and Centerfield Capital Partners

CapitalValue Advisors (“CVA”) is pleased to announce the recapitalization of Beacon Communications, LLC (“Beacon” or the “Company”), by Silver Peak Partners (“Silver Peak”) and Centerfield Capital Partners (“Centerfield”). CVA served as the exclusive financial advisor to Beacon. “This Company is an amazing entrepreneurial success story of perseverance, innovation and leadership that will be a terrific platform investment for Silver Peak and Centerfield. We are excited for the Beacon team as they continue their growth and market development,” said Zack Gibson, Vice President for CVA. “It was a privilege to represent the Company in the evaluation of multiple offers from a broad range of candidates and help determine the best partner to support the Company in this next phase of its growth story.”

Founded in 1998, Beacon (www.beaconcom.com) is a leading full-service provider of critical communications and security solutions to healthcare, education, government and corporate facilities in the intermountain west region. The Company manages the entire lifecycle of communications solutions, including system layout and design, installation and in-service training, maintenance and warranty, and 24-hour support service. The Company’s team includes some of the most well-trained sales engineers, systems specialists, field technicians and project managers. The Company’s headquarters is located in Denver, Colorado, with authorized product dealerships in Casper, Wyoming and Rapid City, South Dakota. Since inception, the Company has been a premier vendor for some of the most respected manufacturers in the industry, including Rauland-Borg, for which the Company holds an exclusive geographic distributorship.

“I am excited that the recent transaction and new partnership with Silver Peak and Centerfield has all of the earmarks of a successful union,” noted Mike Hester, founder of Beacon. “The recapitalization of Beacon along with the resources and experience of both Silver Peak and Centerfield has created new opportunities for Beacon to not only continue to be the leader in the intermountain west region, but to establish a national presence. This is a win-win-win scenario that will greatly benefit our loyal customers as well as our team members. Working with CVA made the entire process better for everyone involved. Their teamwork, expertise, and ability to quickly address every challenge gave all of us the confidence and motivation to stay on track and on time. We were all able to maneuver this complex process as a result of the communication bridge that CVA provided.”

Brad Walsh, President and COO of Beacon added, “I’m very excited as we enter this next chapter of growing and generating new opportunities for everyone on our team. It was critical to Mike, Robin, and I that we found the right partner to move forward with, and that tone was set amongst us early on. CVA did an outstanding job bringing in an array of quality options, so we were certain

once the evaluation period had ended we had the right partner. Silver Peak and Centerfield bring experience that will greatly assist us in forging continued growth and success, and I'm extremely