



## **CapitalValue Advisors Represents BluSky In Recapitalization by KLH Capital**

CapitalValue Advisors (“CVA”) is pleased to announce its sixth transaction of the year with the recapitalization of BluSky Restoration, LLC (“BluSky”) by KLH Capital (“KLH”). CVA served as the exclusive financial advisor to BluSky. “BluSky is an amazing success story of perseverance, innovation and entrepreneurship that will be a terrific platform investment for KLH. We are excited for Terry, Kent and the entire BluSky team as they continue their growth and market development,” said David Tolson, Managing Director for CVA. “Terry built a phenomenal company focused on customer success using a disciplined approach around business processes. The net result, was 96% customer satisfaction...I don’t know of many companies that can boast that kind of commitment to their customers.”

Based in Centennial, Colorado, BluSky provides commercial, industrial, governmental, and multi-family restoration, renovation, environmental, and roofing services across the continental US. With an emphasis on large projects, the Company doesn’t build things; it restores and rebuilds them. The Company’s engaged employees bring experience and teamwork to anyone who owns or manages property, provides property insurance, or manages property insurance claims. With a strong brand and stellar reputation, the Company responds to natural as well as man-made disasters nationwide.

The Company has a long list of accolades and recognitions, including being named by Inc. Magazine as one of the 5000 fastest growing private companies for five years straight. It has also been recognized as a Best Company to Work for in Colorado six times and a Colorado Company to Watch in 2013. Founder Terry Shadwick was also an Ernst & Young Desert Region Entrepreneur of the Year finalist three times.

“David and his team did an outstanding job understanding our business. The materials they put together to market the Company captured our business very well, and enabled others to easily understand the value in our organization. That alone generated significant excitement in the market. Throughout the process, David ensured that the transaction did not divert from the objectives we had discussed at the outset, and ultimately he and CVA helped me accomplish my goals. In addition, he and his team were great to work with,” noted Terry Shadwick, CEO and Founder, BluSky.

“What we love about BluSky is their exceptional management team, culture, values, and core processes,” said Will Dowden, Partner at KLH. “It is rare to find so many qualities in a company the size of BluSky. We believe that BluSky is in a perfect position to grow organically, as well as through acquisitions, and we look forward to supporting management’s plans for the business in the years to come.”

## **About KLH Capital**

KLH Capital is a fully capitalized SBIC-licensed private equity firm which currently manages \$165 million in capital across two funds. During its nearly 30-year business tenure, it has successfully completed more than 130 transactions, including recapitalizations, management buy-outs and buy-ins, family successions and retirement transitions, and corporate divestitures.

**The testimonials contained in this press release may not be representative of the experience of other clients and are no guarantee of future performance or success.**